

Solicitation Summary

Date of Solicitation: 9/2/2025

Number of Proposals Received: 2

Review Team Agencies: Dakota County Social Services – Children and Family Team

Services Description:

To conduct research-supported testing for exposure to alcohol and other drugs on children, youth, and adults.

Primary Deliverables:

- To provide any of the following drug testing options, using both scheduled and unscheduled appointments, pursuant to the direction of the County Case Manager:
 - Hair Follicle-Mobile
 - Hair Follicle-Contractor's on-site facility
 - Nail
 - Transdermal Patch Collection
 - Saliva Swab
 - Random Urinalysis
 - Urinalysis Confirmation
 - Urinalysis Supplies
 - Other as mutually agreed upon by County and Contractor
- Contractor will conduct on-going, in-service training, at no fee, for Dakota County staff on a schedule determined with the County.
- Administrative training: Contractor's web-based referral system as reasonably requested by the County.
- Product/Process: as reasonably requested by the County.

Solicitation Selection Criteria:

- Staffing capacity and availability to serve all genders.
- Ability to provide a variety of drug testing methods (oral swabs, hair, UA, genetic, etc.).
- Knowledge and/or ability to research to provide guidance in the variations of drug testing methods.
- Willingness to testify to drug testing procedures, methods, and results.
- Staff training and processes your organization uses to prioritize client confidentiality.
- Confidentiality when providing testing.
- Software training your organization will use to train County staff.
- Pricing.

Evaluation Results:

After a thorough review, the review panel recommended to award a contract with: Minnesota Labs.

Rationale of Recommended Vendor:

Excellent process and procedures to provide the services the County needs for drug testing. Willing to extend hours and be flexible to accommodate the needs of the County. Pricing is fair. Many years of experience and proven good work.