



Pricing Proposal  
Quotation #: 27277066  
Reference #: Budgetary Renewal - SCE 76582911  
Created On: 3/12/2026  
Valid Until: 3/31/2026

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## MN-County of Dakota

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### Ed Kranz

1590 HIGHWAY 55  
INFORMATION TECHNOLOGY  
Hastings, MN 55033  
United States  
Phone: 651-438-8159  
Email: Ed.Kranz@co.dakota.mn.us

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## Microsoft Inside Account Manager

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### Michael Lipere

SHI International Corp  
290 Davidson Ave  
Somerset, NJ 08873  
Phone: 800-527-6389 ext. 5071509  
Fax: 512-732-0232  
Email: Michael\_Lipere@shi.com

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Azure Monetary Commitment Provision Microsoft - Part#: AAA-35418 Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 237594 Coverage Term: 5/1/2026 - 4/30/2027 <b>Note:</b> Year 1 of 3	1	\$0.00	\$0.00
2 CIS Suite Datacenter Core ALng SA 2L Microsoft - Part#: 9GS-00135 Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 237594 Coverage Term: 5/1/2026 - 4/30/2027 <b>Note:</b> Year 1 of 3	352	\$175.15	\$61,652.80
3 SQL Server Standard Core ALng SA 2L Microsoft - Part#: 7NQ-00292 Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 237594 Coverage Term: 5/1/2026 - 4/30/2027 <b>Note:</b> Year 1 of 3	94	\$617.14	\$58,011.16
4 SQL Server Standard Core ALng LSA 2L Microsoft - Part#: 7NQ-00302 Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 237594	2	\$1,515.88	\$3,031.76

Coverage Term: 5/1/2026 - 4/30/2027

**Note:** Year 1 of 3

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5	Azure Monetary Commitment Provision Microsoft - Part#: AAA-35418 Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 237594 Coverage Term: 5/1/2027 - 4/30/2028 <b>Note:</b> Year 2 of 3	1	\$0.00	\$0.00
6	CIS Suite Datacenter Core ALng SA 2L Microsoft - Part#: 9GS-00135 Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 237594 Coverage Term: 5/1/2027 - 4/30/2028 <b>Note:</b> Year 2 of 3	352	\$175.15	\$61,652.80
7	SQL Server Standard Core ALng SA 2L Microsoft - Part#: 7NQ-00292 Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 237594 Coverage Term: 5/1/2027 - 4/30/2028 <b>Note:</b> Year 2 of 3	94	\$617.14	\$58,011.16
8	SQL Server Standard Core ALng LSA 2L Microsoft - Part#: 7NQ-00302 Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 237594 Coverage Term: 5/1/2027 - 4/30/2028 <b>Note:</b> Year 2 of 3	2	\$1,515.88	\$3,031.76
9	Azure Monetary Commitment Provision Microsoft - Part#: AAA-35418 Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 237594 Coverage Term: 5/1/2028 - 4/30/2029 <b>Note:</b> Year 3 of 3	1	\$0.00	\$0.00
10	CIS Suite Datacenter Core ALng SA 2L Microsoft - Part#: 9GS-00135 Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR) Contract #: CTR060028 Subcontract #: 237594 Coverage Term: 5/1/2028 - 4/30/2029 <b>Note:</b> Year 3 of 3	352	\$175.15	\$61,652.80
11	SQL Server Standard Core ALng SA 2L Microsoft - Part#: 7NQ-00292	94	\$617.14	\$58,011.16

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Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR)

Contract #: CTR060028

Subcontract #: 237594

Coverage Term: 5/1/2028 - 4/30/2029

**Note:** Year 3 of 3

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12	SQL Server Standard Core ALng LSA 2L	2	\$1,515.88	\$3,031.76
	Microsoft - Part#: 7NQ-00302			
	Contract Name: NASPO SOFTWARE VALUE ADDED RESELLER (SVAR)			
	Contract #: CTR060028			
	Subcontract #: 237594			
	Coverage Term: 5/1/2028 - 4/30/2029			
	<b>Note:</b> Year 3 of 3			

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Subtotal	\$368,087.16
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Total	\$368,087.16
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### Additional Comments

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#### Pricing is subject to change based on OEM and Distribution pricing changes

Year 1 - \$122,695.72

Year 2 - \$122,695.72

Year 3 - \$122,695.72

Total - \$368,087.16

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

#### Purchasing Microsoft Azure Services

Customer may purchase Microsoft Azure Services from SHI in one or a combination of the following ways: Azure Prepayment: Customer will have access to its entire Azure prepayment throughout the term of its Enrollment if Customer agrees to be invoiced for the full amount upfront (the "Fully Prepaid Option"). Alternatively, if Customer elects to be invoiced for its Azure prepayment on an annual basis, Customer will have access to an Allocated Annual prepayment each year of the Enrollment (the "Annually Prepaid Option"). Under the Fully Prepaid Option, any unused Azure prepayment will be forfeited at the end of the Enrollment, and under the Annually Prepaid Option, any unused Allocated Annual prepayment will be forfeited on the following Enrollment anniversary date. Using Azure prepayment: Each month, Microsoft will deduct from Customer's Azure prepayment (or Allocated Annual prepayment, if applicable) the monetary value of Customer's usage of eligible Microsoft Azure Services. Once Customer's Azure prepayment (or Allocated Annual prepayment, if applicable) balance has been exhausted, any additional usage will be invoiced at Consumption Rates (as described below).

Invoicing Azure prepayment: If Customer elects the Fully Prepaid Option, Azure prepayment will be invoiced immediately. If Customer elects the Annually Prepaid Option, the first Allocated Annual prepayment will be invoiced immediately, and future Allocated Annual prepayments will be invoiced on the anniversary of the Enrollment effective date.

Invoicing Azure prepayment overage: If Customer's usage is higher than either its Azure prepayment under the Fully Prepaid Option or its Allocated Annual prepayment under the Annually Prepaid Option, such excess will be invoiced at Consumption Rates to Customer at the end of each Enrollment month.

Consumption: Customer pays based on the amount of Microsoft Azure Services consumed during a billing period.

Consumption invoicing: If Customer provisions Microsoft Azure Services without an Azure prepayment, SHI will invoice customer in the following month of usage at Consumption Rates. All usage of the Microsoft Azure Services after the expiration or termination of Customer's subscription term will be invoiced by SHI to Customer at then-current Consumption Rates monthly.

SHI will invoice eligible Microsoft Azure Services at the contracted mark-up. Please refer to the Azure Portal or Pricing Calculator for more information on availability: <https://azure.microsoft.com/en-us/pricing/calculator/>

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*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*