

Quote Number: Q-113469 Order Effective Date: (Date of Last Signature Below)

| Cornerstone OnDemand - ORDER       |   |   |            |  |  |  |
|------------------------------------|---|---|------------|--|--|--|
| Customer Name                      | County of Dakota, MN  |   |            |  |  |  |
| Order Start Date                   | 06/30/2025  |   |            |  |  |  |
| Order End Date                     | 06/29/2026  |   |            |  |  |  |
| Is a new purchase order required   | No  |   |            |  |  |  |
| for this purpose?*                 |   |   |            |  |  |  |
| Primary Customer Contact           | Terri Brooks  | terri.brooks@co.dakota.mn.us                    | 6514384543 |  |  |  |
| Customer Address (Ship To)         | County of Dakota, MN,1590 F   | Highway 55 ,Hastings, Minnesota, United States, | 55033      |  |  |  |
| Primary Billing (Invoice) Contact  | Terri Brooks  | terri.brooks@co.dakota.mn.us                    | 6514384543 |  |  |  |
| Customer Billing (Invoice) Address | ng (Invoice) Address County of Dakota, MN,1590 Highway 55 ,Hastings, Minnesota, United States,55033 |   |            |  |  |  |

<sup>\*</sup>Note: Please send purchase order number to DLCollections@csod.com within forty five (45) business days of order start date.

# Product(s)

# Period 1 6/30/2025 - 6/29/2026

| Product                                      | Qty   | Fee              | Billing Frequency |  |
|--|-------|------------------|-------------------|--|
| Cornerstone Learning Management              | 2,400 | USD 85,500.00    | Annual            |  |
| Unlimited Video Hosting and Delivery         | 1     | 1 USD 0.00 Annu  |                   |  |
| Choice Customer Success Package              | 1     | USD 3,000.00     | O 3,000.00 Annual |  |
| Cornerstone Extend Import                    | 1     | USD 2,000.00     | Annual            |  |
| Single Sign On - Standard (SSO)<br>Connector | 1     | USD 1,000.00 Ann |                   |  |
| Period Subtotal:                             |       | USD 91,500.00    |                   |  |

# **Purchase Order**

If Customer indicates that a purchase order ("PO") is required for payment, the customer will provide the PO no later than forty five (45) business days prior to Start Date to dlcollections@csod.com and if the customer indicates that no PO is required, Customer represents that no PO is required for payment.

## **Special Terms**

With the exception of Content partner offerings and other third party products, should this Order be renewed for the same term length, products, and quantities, the fees for the renewal will be the same as the annualized fees for the last period of this Order, plus a 3.00% increase per period, beginning with the first period of the renewal.

## **Invoicing Schedule**

Payment terms for this Order shall be Net 30 (days).

Fees are invoiced beginning on the Start Date(s) in accordance with the Billing Frequency. If required, Fees are pro-rated based on the actual number of days in the billing frequency period. One-time fees are invoiced on the Order Start Date. Any usage product will be billed monthly in arrears based on actual usage. Notwithstanding the foregoing, one-time fees for services on a SOW shall be invoiced in accordance with the billing terms set out in the applicable SOW. Except as otherwise expressly set forth herein, all purchases are non-cancelable and non-refundable. Fees are exclusive of applicable sales, use, VAT, GST, digital tax, DST and other taxes and are net of withholding taxes.

#### **Product Details**

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## **Cornerstone Learning Management Includes:**

Learner Home
Curricula
Certifications
Assignment
Instructor Led Training
Catalog Management
Observation Checklists
Skills Matrix
Connect

# **Choice Package:**

New Functionality Readiness and Adoption – adopt and drive usage of new features

Optimization and Curation – keep your system relevant and easy to use, increase adoption and build competencies

S.O.S. (Sustain Our System) – get help with tasks and on-boarding new admins, and tune up your reports

Education – an efficient way to learn Cornerstone products, features and functions

Customer Success – proactive, strategic guidance and support to make the most of your investment

Technical Support – enhanced support and issue resolution

Customer Community – access self-help tools, connect with peers and stay up to speed on what's new

Product Collaboration and Engagement – have a voice in the future of Cornerstone

See Choice Package for detailed support descriptions.

### **Terms and Conditions**

This Order is hereby incorporated into and made part of the parties' master agreement (the "Agreement"). If the term of the Agreement is set to expire prior to the end of the Order Term, the term of the Agreement is hereby extended through the end of the Order Term for the purposes of this Order.

## Agreed and accepted:

| Customer   |  | Cornerstone OnDemand, Inc. |  |
|------------|--|----------------------------|--|
| Signature: |  | Signature :                |  |
| Name:      |  | Name:                      |  |
| Title:     |  | Title:                     |  |
| Date:      |  | Date:                      |  |

| Order Validation |  |  |
|------------------|--|--|
|                  |  |  |
|                  |  |  |