

Solicitation Summary: Apartment Services

Date of Solicitation: May 9, 2023

Number of Proposals Received: 4

Review Team Agencies:

Dakota County Social Services

Services Description: Apartment-based services.

Primary Deliverables:

- Establish trusting relationships with tenants so they feel comfortable accepting services.
- Prioritize exploring creative solutions to maintaining housing for all tenants. When a disruption does occur, connect tenant to a better suited living environment to reduce the risk of homelessness and the strain on Dakota County Social Services (DCSS), community partners, and other homeless response services.
- Respond to referral from Property Manager to provide a timely follow-up contact with the tenant to determine if the individual/household is interested and/or eligible for voluntarily programs offered through Dakota County or community-based organization.
- Learn mental health crisis and other services offered by Dakota County Social Services (DCSS), including the roles and responsibilities of the 24 hour, seven days a week, Crisis Response Unit (CRU) and on-going mental health programs.
- Link or refer tenants to programs and services included in the service grid to promote housing stability and affordability including:
- Coordinate with your assigned system partners: Embedded Social Worker and their Law Enforcement Partner as well as the Multi-Family Officer.
- Build relationships and partnerships with stakeholders is critical to providing site-based tenant support services

Solicitation Selection Criteria:

- Experience collaborating with other agencies or partnerships to support community needs on an on-going basis
- Experience and willingness to coordinate with system partners
- Experience responding to crisis situations
- Has capacity and ability to perform and track services at up to six different apartment locations in Dakota County
- Ability to show flexibility in services necessary to meet the shifting priorities of the program
- Experience providing services to the target population

- Service approach and program model is in alignment with the community needs and priorities

Evaluation Results:

After a thorough review, the review panel recommended to award contracts with: Residential Transitions, Inc for all-ages apartment services and DARTS for senior apartment services.

Rationale of Recommended Vendor:

The review panel reviewed and discussed the proposals based on the selection criteria. Both agencies were able to service apartments as requested by the County. They meet the qualifications to provide the services. Their service approach and program model all met the goals of the program as well.